



Simon Lum
Director, Asian Region

Expertise

- ◆ Management Operating System
- ◆ Operational Improvement
- ◆ Organisational Development
- ◆ Business Review
- ◆ Project direction & management

Education & Qualification

- ◆ Master in Business Administration
- ◆ Dip Management
- ◆ Dip Marketing

Simon is experienced as a Business Improvement Consultant with more than 25 years of experience in delivering operational improvements with measureable and sustainable benefits. His experience spans across many countries and cultures.

Simon is disciplined, with high capability of guiding and leading teams to deliver projects successfully. He has a track record of engaging and involving teams in implementing agreed solutions coupled with an ability to adapt and guide people to achieve desired results.

Benefits delivered include resource productivity improvement; increased equipment uptime availability; reduced and rationalised inventory; increased throughput; optimised delivery fleet utilisation. Industry sectors including manufacturing, financial service, mining, supply chain management and fast moving consumer goods clients

Clients and Projects

Some of the projects that Simon has delivered:

- ◆ **LCC Supermarket & Department Store** - Installed MOS to manage buying; store re-ordering; inventory control & management; logistics; truck fleet management. Results – reduced inventory 25%; rationalised stock keeping units (SKUs) 15%; productivity up by 35%; rationalised 9 warehouses to 4 with improved customer service.
- ◆ **Maxim's Food Production, Hong Kong** - Installed MOS in production with improved throughput; behavioural change from passive to being proactive; disciplined store reordering process; improved material yield; delivery in full and on time
- ◆ **Caring Pharmacy** - Implemented MOS which resulted in 35% reduction in inventory; just-in-time vendor deliveries; rationalised SKUs by 33%; more disciplined re-ordering and buying process

Other clients include:

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| ◆ UMMI Manufacturing | ◆ AMP |
| ◆ Debswana Diamonds | ◆ HBA Health Care |
| ◆ Debswana Maintenance | ◆ Carter Holt Forest Industries |
| ◆ Anglo Coal | ◆ Pacific Resources |
| ◆ BHP Billiton | ◆ Kuala Lumpur Municipality |
| ◆ International Power | ◆ Qantas Catering |
| ◆ Loyang Power Station | ◆ Cathay Pacific |
| ◆ Wilson Communication | ◆ HSBC Bank |