



David Stokes
Senior Consultant

David has 30 years of international consulting and line management experience. David worked with Ford Motor Company for 15 years in line management and process improvement roles and for 15 years as a consultant with a number of clients in Australia, Asia and Africa. Industry experience includes utilities, mining, transportation and manufacturing. As a consultant David has identified opportunities for improvement and has helped client realise benefits in the form increased productivity, throughput and cost reduction. His strength lies in his ability to work effectively with line Supervisors and Managers supporting and coaching them during the MOS implementation phase.

Clients and Projects

Expertise

- ◆ Management Operating System
- ◆ Operational Improvement
- ◆ Active Management Behaviours & Cultural Change

Education & Qualification

- ◆ Master of Business Administration (AGSM)

Following are three examples of recent projects:

- ◆ **Water Corporation** – Senior Consultant leading a team of client team members to install a Management Operating System (MOS), and coach and train 2 Regional Service Delivery Managers, 7 Depot Managers and 17 Depot Supervisors in active supervision skills. This resulted in significant productivity improvements and cost reduction.
- ◆ **QR National** – Senior Consultant, working with the Railway's Asset Maintenance division to implement a Management Operating System with a major focus on improving the track maintenance planning and execution processes. This resulted in an increase of on-time track handback by 25%.
- ◆ **WesFarmers Energy (Curragh Coal)** – Senior Consultant, working to increase uptime within a coal wash plant via the implementation of a MOS and short interval control. Increased coal wash plant up time by 1 hour per day resulting in increase in margin of over \$30 million per annum.

Other clients include:

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| ◆ BHP Billiton Energy Coal SA | ◆ ComGroup, (Hungry Jacks) |
| ◆ Alcoa (Australia) | ◆ Leviathan Resources (Gold) |
| ◆ Barrick Mining Group | ◆ Thorensen Thailand |
| ◆ Argyle Diamonds | ◆ Swire Cold Storage |
| ◆ Bluescope NZ | ◆ X Strata Coal |
| | ◆ PMP Printing |